Army Benevolent Fund











ABOUT THE LOSING BENEVOLENT

Army Benevolent **Fund**

babcock





We exist to ensure that every soldier and veteran of the British Army, and their immediate families, are afforded the independence and dignity they deserve.

Since we were established in 1944, we have worked with veterans of every conflict. We're here for the 'long haul' - for all future generations of soldiers and their dependants whenever they are in need.

We support individuals, families and a wide range of specialist organisations that sustain the British Army 'family', both at home and around the world.

We are one of the largest funders in the military charity sector, supporting 75,000 people in 51 countries and funding 86 organisations last year.

Here are some key statistics from 2023-24 that demonstrate the huge variety and scope of our work in the last year.











Hendrik Veder Group























We supported **75,000** members of the Army family



The youngest person we supported was seven months old, the eldest



We have supported the Army family all over the world - in 51 countries this year



We spend around £54,000 a week on grants to individuals



Around 16% of the grants we made to other charities benefited the serving Army



We funded 86 other charities and organisations that provide support for the **Army family**













HOW YOUR SUPPORT IMPACTS
THE SCOTTISH COMMUNITY

Since its creation, The Cateran Yomp has raised over £5.5m for soldiers, veterans and their families. It is the flagship event of the Army Benevolent Fund - the Army's national charity.

At the yomp this year, we are aiming to raise £200,000 in sponsorship to support organisations like Erskine Homes.

Erskine, founded in 1916, supports over 1,000 veterans in Scotland every year. Last year the Army Benevolent Fund awarded a grant of £150,000 to Erskine Homes, which covered the cost of providing high quality nursing, dementia and pallative care to 82 army veterans at the Home in Bishopton for 12 months. We have supported Erskine for over 10 years.

CASE STUDY

lain (right) served in the Army Catering Corps for four years. He has taken part in the Yomp twice, and has volunteered once since 2018, so knows exactly what you are all facing, and the points along the route you'll most need a pick-me-up!

lain has a really touching story – after an unprovoked assault he couldn't work while he was recovering and hit some financial troubles. The Army Benevolent Fund, partnered with other organisations, stepped in to help. He then had a knee replacement and needed a goal to aid his recovery – enter The Cateran Yomp, which also gave him a chance to give back to the charity that supported him.

In the last financial year we spent around £420,000 funding 563 individuals in Scotland and funded six Scottish charities to a total of £238,690.

He has described the Yomp as one of the best experiences of his life – with the highlight of everyone helping everyone. His advice for fundraising is to listen to the ambassadors, whose stories will speak for themselves.

[You can find stories on our website]

lain says "I had no idea what I was heading into in 2018. What I found was a family who look after family. My proudest moment was my son (RAF Regiment) crossing the line with his dad."

"Fun, challenging and exhausting... a great experience for the ING team to get away from London for the weekend. The Cateran Yomp was a fantastic event, which pushed the team to its limits!"

ORACLE

Matthew Glen Associate, ING Bank

DENERITS AND VALUES

SPONSORSHIP OF THE CATERAN YOMP GIVES YOUR BRAND THE OPPORTUNITY TO ALIGN WITH AN OUTSTANDING MILITARY CHALLENGE EPITOMISING COMMUNITY SPIRIT, WHILST ALSO BENEFITING FROM:

Awareness

Opportunity to promote your brand to a community of more than 5,000 passionate Yompers with coverage across Scotland and the rest of the UK in the build up to, and over the

Integration with the Yomp will provide your brand with truly unique and emotive content to promote online.

Present vour brand's commitment to making a positive difference employees to within society and promote community spirit.

Unique team building experience for galvanise the workforce.

Showcase Products and Services

The Yomp provides multiple opportunities to promote products including eventwide sampling and promotion.

KEY STATISTICS AND

PROMOTE YOUR BRAND TO OUR AUDIENCE.

WE HAVE WELCOMED OVER

We run an extensive marketing and promotional campaign across Scotland and the rest of-the UK including a media partnership with The Courier newspaper.

THE COURIER

Local Matters

OF PARTICIPANTS AR FROM THE MILITARY COMMUNITY

OVER RAISED





	HEADLINE	RELAY SPONSOR	CHECKPOINT	LOGISTICS SUPPORT PARTNER	T-SHIRT SPONSOR	WATERSTOP	SATELLITE TRACKING	ROUTE MAP SPONSOR	GOODY BAG SPONSOR
COST	£ POA	£35,000	£25,000	£15,000	£15,000	£10,000	£7,500	£4,000	£3,000
NUMBER OF PACKAGES AVAILABLE	1	1	3	1	1	7	1	1	1

GENERAL: RIGHTS & MARKS									
Naming rights sponsorship of The Cateran Yomp	~								
Composite logo	~								
Credit and logo as the sponsor in all print	Headline sponsor	Relay sponsor	Checkpoint sponsor	Logistics partner	T-Shirt sponsor	Waterstop sponsor	Timing chip sponsor	Route map sponsor	Goody bag sponsor
License to use event logo & images for sponsor's promotion, advertising and other activities	~	~	~	~	~	~	~	~	v
Press release distributed by the Army Benevolent Fund including quotes from the sponsor	~	V	V						
Presentation about the event at sponsor's workplace	~								
Naming rights to the cadet challenge	V								

MARKETING & PROMOTION										
Mention and promotion on the Army Benevolent Fund social media channels	V	V	V	V	V	V	V	V	V	
Branding in promotional video	v	V	V	V	V	V				
Logo placement in all Yomp eNewsletters	✓	V	V							
• Feature and logo placement in e-shots sent to Cateran Yomp database & past participants (10,000+)	~	V								
Interview in promotional video about involvement	~									
Feature in one eNewsletter to the wider Army Benevolent Fund database	V									

1	PARTICIPANT CORRESPONDENCE											
	Add bespoke content to eNewsletters and physical mailings	~	~	V								
	Dedicated email to participants	~	V	V							ě	
	Opportunity to include sponsor-relevant questions to participants post event	~	V									

		1.0	100		100	6			
SPONSORSHIP LEVELS CONTUNIED	HEADLINE	RELAY SPONSOR	CHECKPOINT	LOGISTICS SUPPORT PARTNER	T-SHIRT Sponsor	WATERSTOP	SATELLITE TRACKING	ROUTE MAP SPONSOR	GOODY BAG SPONSOR
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NUMBER OF PACKAGES AVAILABLE	1	1	3	1	1	7	1	1	1
Carried Control of the Control of th		1000	1. 1. 1. 1.			100	A		
PARTICIPANT FUNDRAISING									
Opportunity to provide fundraising incentives	~	V	V	V	V	V	V	V	~
Logo on fundraising certificate	~								
		100	A. Tall	100	11.16	•		1. 1. 1.	

WEBSITE

Logo placement and link to sponsor's website on Cateran Yomp webpage	V	V	V	V	V	~	V	V	V
Bespoke section or article on Cateran Yomp webpage	~	V	V	V					
Dedicated webpage with sponsor's profile on main charity webpage	V	V							
	A 150	1 10		1. 12. 1	li gazan	1			1 1 1 1 1

Reserved area for company participants at the pre-event pasta party	V	~	V			
Opportunity to present and thank everyone	V					

DURING YOMP

Branding and inclusion of goods to be inserted into all goody bags	V	~	V	V	✓	V	✓	V	/
Sole branding on collateral given to participants	Medal & composite				T-shirts		Timing chip	Route map	Goody bag
Take over of a specific area at the event	logo	Checkpoint (part)	Checkpoint	Checkpoint 1		Waterstop	Timing tent		
Employee engagement opportunity to volunteer across the Yomp weekend	Event hub	V	V	V	~	~			
Dedicated areas to carry out on-site leverage activities including sampling & product sales	~	V	V	V		~			
Opportunity to add bespoke activities along the route	~								
Sponsor feature in programme	~								
Advert in the programme	Full page	Full page	Full page	Full page	Full page	Full page	Full page	Half page	Half page
Logo placement and thank you on sponsors page within the programme	~	V	V	V	~	V	✓	V	/
Complimentary places to the event	18	12	10	8	8	6	3	3	

POST YOMP

• Dedicated areas to earry out on-site leverage activities including sampling & product sales	_		•			The second second			
Opportunity to add bespoke activities along the route	V								
Sponsor feature in programme	V								
Advert in the programme	Full page	Full page	Half page	Half page					
Logo placement and thank you on sponsors page within the programme	V	V	V	V	~	V	✓	✓	~
Complimentary places to the event	18	12	10	8	8	6	3	3	
	100	1700	1	2 .		100			
POST YOMP									
Invitation to attend a Royal Gun Salute at Edinburgh Castle including lunch in the Officers' Mess for four guests	V								
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Fund

Army Benevolent Fund is a registered charity in England and Wales (1146420) and Scotland (SC039189) and registered as a company limited by guarantee in England and Wales (07974609).















