Army Benevolent Fund



THE BIGGEST EVENT OF ITS KIND IN SCOTLAND

CATERANTARY



Army Benevolent Fund

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We exist to ensure that every soldier and veteran of the British Army, and their immediate families, are afforded the independence and dignity they deserve.

Since we were established in 1944, we have worked with veterans of every conflict. We're here for the 'long haul' - for all future generations of soldiers and their dependants whenever they are in need.

We support individuals, families and a wide range of specialist organisations that sustain the British Army 'family', both at home and around the world.

We are one of the largest funders in the military charity sector, supporting 80,000 people in 52 countries and funding 93 organisations last year.

Here are some key statistics from 2024-25 that demonstrate the huge variety and scope of our work in the last year.*











Hendrik Veder Group



















& PARTNERS







We supported 80,000 members of the Army family



The youngest We person we the supported was ove three years old, the eldest was 105 years.



We have supported the Army family all over the world – in 52 countries this



We spend around £66,000 a week, or £13,000 a day on grants to individuals



Around 12% of the grants we made to other charities benefited the serving Army community



We funded 93 other charities and organisations that provide support for the Army family

















HOW YOUR SUPPORT IMPACTS
THE SCOTTISH COMMUNITY

Since its creation, The Cateran Yomp has raised over £5.5m for soldiers, veterans and their families. It is the flagship event of the Army Benevolent Fund - the Army's national charity.

At the yomp this year, we are aiming to raise £200,000 in sponsorship to support organisations like Erskine Homes.

Erskine, founded in 1916, supports over 1,000 veterans in Scotland every year. Last year the Army Benevolent Fund awarded a grant of £150,000 to Erskine Homes, which covered the cost of providing high quality nursing, dementia and pallative care to 82 army veterans at the Home in Bishopton for 12 months. We have supported Erskine for over 10 years.

CASE STUDY

lain (right) served in the Army Catering Corps for four years. He has taken part in the Yomp twice, and has volunteered once since 2018, so knows exactly what you are all facing, and the points along the route you'll most need a pick-me-up!

lain has a really touching story – after an unprovoked assault he couldn't work while he was recovering and hit some financial troubles. The Army Benevolent Fund, partnered with other organisations, stepped in to help. He then had a knee replacement and needed a goal to aid his recovery – enter The Cateran Yomp, which also gave him a chance to give back to the charity that supported him.

In the 23/24 financial year we spent around £420,000 funding 563 individuals in Scotland and funded six Scottish charities to a total of £238,690.

He has described the Yomp as one of the best experiences of his life – with the highlight of everyone helping everyone. His advice for fundraising is to listen to the ambassadors, whose stories will speak for themselves. [You can find stories on our website]

lain says "I had no idea what I was heading into in 2018. What I found was a family who look after family. My proudest moment was my son (RAF Regiment) crossing the line with his dad."

"Fun, challenging and exhausting... a great experience for the ING team to get away from London for the weekend. The Cateran Yomp was a fantastic event, which pushed the team to its limits!"

Matthew Glen Associate, ING Bank

DENETIS AND VALUES

SPONSORSHIP OF THE CATERAN YOMP GIVES YOUR BRAND.
THE OPPORTUNITY TO ALIGN WITH AN OUTSTANDING MILITARY. CHALLENGE EPITOMISING COMMUNITY SPIRIT, WHILST ALSO BENEFITING FROM:

Brand Awareness

Opportunity to promote your brand to a community of more than 5,000 passionate **Yompers with** coverage across Scotland and the rest of the UK in the build up to, and over the event weekend.

Inspiring Content

Integration with the Yomp will provide your brand with truly unique and emotive content to promote online.

CSR

Present your brand's commitment to making a positive difference employees to within society and promote community spirit.

Engagement

Unique team building experience for galvanise the workforce.

Products and Services

The Yomp provides multiple opportunities to promote products including eventwide sampling and promotion.

CATERAN AYON

TROM 2023/24

PROMOTE YOUR BRAND TO OUR AUDIENCE.

WELCOMED OVER

We run an extensive marketing and promotional campaign across Scotland and the rest of-the UK including a media partnership with The Courier newspaper.

COMMUNITY

THE COURIER

Local Matters

OVER RAISED

	HEADLINE	RELAY SPONSOR	CHECKPOINT	LOGISTICS SUPPORT PARTNER	T-SHIRT SPONSOR	WATERSTOP	SATELLITE TRACKING	SULL	GOODY BAG SPONSOR
COST	£ POA	£35,000	£25,000	£15,000	£15,000	£10,000	£7,500	£4,000	£3,000
NUMBER OF PACKAGES AVAILABLE	1	1	3	1	1	7	1	1	1

GENERAL: RIGHTS & MARKS										
Naming rights sponsorship of The Cateran Yomp	V									
Composite logo	v									
Credit and logo as the sponsor in all print	Headline sponsor	Relay sponsor	Checkpoint sponsor	Logistics partner	T-Shirt sponsor	Waterstop sponsor	Timing chip sponsor	Route map sponsor	Goody bag sponsor	
• License to use event logo & images for sponsor's promotion, advertising and other activities	✓	V	V	~	~	~	V	V	~	
Press release distributed by the Army Benevolent Fund including quotes from the sponsor	✓	~	V							
Presentation about the event at sponsor's workplace	✓									
Naming rights to the cadet challenge	V									

MARKETING & PROMOTION									
Mention and promotion on the Army Benevolent Fund social media channels	~	V	~	V	V	V	V	V	V
Branding in promotional video	~	V	V	V	V	V			
Logo placement in all Yomp eNewsletters	~	V	~						
• Feature and logo placement in e-shots sent to Cateran Yomp database & past participants (10,000+)	~	V							
Interview in promotional video about involvement	~								
Feature in one eNewsletter to the wider Army Benevolent Fund database	V								

PARTICIPANT CORRESPONDENCE										
Add bespoke content to eNewsletters and physical mailings	~	V	~							
Dedicated email to participants	~	V	~							
Opportunity to include sponsor-relevant questions to participants post event	~	V								

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SPONSORSHIP LEVELS CONTUNIED	HEADLINE	RELAY SPONSOR	CHECKPOINT	LOGISTICS SUPPORT PARTNER	T-SHIRT SPONSOR	WATERSTOP	SATELLITE TRACKING	SOLLA	GOODY BAG SPONSOR
COST	£ POA	£35,000	£25,000	£15,000	£15,000	£10,000	£7,500	£4,000	£3,000
NUMBER OF PACKAGES AVAILABLE	1	1	3	1	1	7	1	1	1
	100	. 1900	1. 1. 1. 4	10 1		11.11		6	
PARTICIPANT FUNDRAISING									
Opportunity to provide fundraising incentives	✓	V	V	V	V	V	V	V	V
Logo on fundraising certificate	V								
			Willey Kill	-11	1 7.7		81.9	4 7	
WEBSITE									
Logo placement and link to sponsor's website on Cateran Yomp webpage	✓	✓	V	✓	V	V	V	V	✓
Bespoke section or article on Cateran Yomp webpage	V	V	V	~					
Dedicated webpage with sponsor's profile on main charity webpage	V	V							
	100	10	```	1111	14	1			
FRIDAY NIGHT FEAST									
Reserved area for company participants at the pre-event pasta party	✓	✓	V]	
Opportunity to present and thank everyone	V								
	4					18			
DURING YOMP									
Branding and inclusion of goods to be inserted into all goody bags	✓	V	V	V	V	✓	V	V	V
Sole branding on collateral given to participants	Medal & composite				T-shirts		Timing chip	Route map	Goody bag
Take over of a specific area at the event	logo	Checkpoint (part)	Checkpoint	Checkpoint 1		Waterstop	Timing tent		
Employee engagement opportunity to volunteer across the Yomp weekend	Event hub	v	V	V	V	V			
Dedicated areas to carry out on-site leverage activities including sampling & product sales	v	~	✓	V		V			
Opportunity to add bespoke activities along the route	✓								
Complimentary places to the event	18	12	10	8	8	6	3	3	

POST YOMP					
Invitation to attend a Royal Gun Salute at Edinburgh Castle including lunch in the Officers' Mess for four guests	~				



Army Benevolent Fund is a registered charity in England and Wales (1146420) and Scotland (SC039189) and registered as a company limited by guarantee in England and Wales (07974609).







TAKE ON THE BEST
TAKE ON THE YOMP







